PROXIMITY MARKETING

Mobile Marketing Platform Geo-Location, Geo-Fences and Beacons



Our team combines in-depth knowledge of software development acquired through our long-standing experience together with the enthusiasm of a versatile team ready to accept any challenge





Targeted offers based upon proximity leads to higher conversion rates, which is the ultimate goal for brands and their investors.





PROXIMITY MARKETING

PROXIMITY MARKETING What is Proximity Marketing?





Proximity Marketing is the ability to provide a smartphone user with digital information based on their physical proximity to an object.

For example, a person walks into a store and stands near a shoe display. The proximity marketing system will provide information to their app about the shoes on sale, or other marketing information.



PROXIMITY MARKETING Location Aware Content





Content

Create content for the visitors of a venue or event.

Triggers

Create triggers for push notifications and content (coupons and much more).



Publish

Publish and promote (QR) codes for scenarios.

Analyze

Analyze the results, improve and repeat.



PROXIMITY MARKETING Who needs Proximity Marketing?





Various Venues e.g. \mathbf{O} Concerts, Conferences, **Sports Events, Theme** parks etc. (0) **Brand / Retailers Agencies / Advertisers** $\left(\mathbf{O}\right)$ **Solution Providers** Entertainment Marketing 0 0 Retail **Museums and Exhibits** \mathbf{O} $(\mathbf{0})$ Hotels, Restaurants & Bars **Sports & Music Events** (0)



PROXIMITY MARKETING What can I do with this?

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Our Platform is a Swiss knife to create proximity campaigns and content for any type of business. The customer hospitality industry, stores, real estate, expositions, events. You name it.

Create scenarios with push notifications and content. Triggered by the GPS position of a smartphone or their proximity to a Bluetooth beacon.



Know Where Your Customers Are

Combine beacons with geo-location services for greater coverage. Measure traffic and deliver experiences in both indoor and outdoor locations.



LOCATION GEO-FENCING













LOCATION & GEO-FENCING Geo-Heatmaps



Heatmaps provide immediate visual summary of geographical information. Use location heatmaps to understand audience flow patterns, discover hot-spots and optimize your campaigns.

The platform collects and updates heatmaps in real time, so you are actually able to observe and react to what is happaning. All data is gathered only from opted-in users and it is completely anonymous and secure.



LOCATION & GEO-FENCING Places of Interest







Our Platform enables you to measure and communicate with your users in multiple physical locations. Add all your venues, stores or points of interest.

You may also perform market research by measuring traffic in your competitors' locations.



LOCATION & GEO-FENCING Geo-Fencing







Drive Foot Traffic To Your Venue

Engage mobile users in a specific geofence delivering context-aware content when they enter or leave the area. Attract users with valuable information and drive traffic to your venue.



smarter.



BEACONS & PROXIMITY Beacons







Beacons enable you to understand and interact with mobile users with incredible accuracy. Define and target fine-grained proximity areas. Learn how your users enter, dwell or leave your venues and product lines.



BEACONS & PROXIMITY Beacon Management

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Beacons

Manage your beacon devices

50 : seconds per page Name	A Place	i Zone	i Provider	Gode		r Minor	Search:
					i Major		
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Window 2 Bescon	Licely Store	Street	MOGA	8Art	128	6786	16/07/2015 (71:00
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Cashar 2 Sescon	Maremagnum Store	Cash Deek	Kontakt.io	A868	512	64115	24/10/2014 10:57
Promotion Beacon	Maremagnum Store	Main Area	Kontakt.lo	Mign	.012	54970	16/07/2015 12:59
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Entrance 2 Disscon	Gran Via Store	Entrance	Estimote		1002	38407	11/11/0014 00:48
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Videogames 2 Beacon	Gran Via Store	Videogames	ADCM	500n	1002	33	16/07/2015 12:57
Accessories Beacon	Gran Via Store	Others	MOCA	PTim	1092	18569	09/10/2014 06:15





Manage Your Fleet of Beacons

Our Platform enables you to easily deploy your fleet of beacons at scale. It works with all major beacon standards — Apple iBeacon[™], Google Eddystone — and supports variety of manufacturers.















BEACONS & PROXIMITY Proximity



Provide your visitors with useful information and engaging experiences based on their activities in physical environment and at the moment they need it. Add proximity to your app and drive revenue by personalized, context-aware customer communication.



moment and place they're most likely to engage.



PERSONALIZED CAMPAIGNS Campaign Automation

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Easily manage personalized content designed to guide your mobile users in their journey.

Our Platforms' powerful segmenting and scheduling tools let you manage series of campaigns to specific targets of users as they meet contextual conditions over a period of time -- hours, days, weeks, or months.



PERSONALIZED CAMPAIGNS Campaign Mobile Site Platform



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Design Rich-Content Mobile Campaigns

Our Platform enables your marketing team to design and deliver rich media content directly to your mobile users' devices.

Create beautiful, high quality mobile sites without any programming knowledge. Lots of features and widgets included.



PERSONALIZED CAMPAIGNS Campaign Landing Page Platform





Create High Converting Landing Pages

Our Platform enables your marketing team to design and deliver rich media content directly to your mobile users' devices.

Get a thousands of hours head start on your competition. Choose from pre-made responsive templates or drag and drop your own pages.

Built in statistics to easily track visits and measure the conversion of your landing pages.



PERSONALIZED CAMPAIGNS Context-Based Triggers







Trigger your campaign delivery at specific beacon, zone, geo-fenced place, or a combination of all.

Add your Beacons to the Proximity Platform, create content and define scenarios.

A scenario is linked to a Beacon and triggers a notification when the app is closed — or shows content like an image or web page when the app is opened — and a device is in range of the Beacon.



Back your decisions with big data

Get reports, trends and insights. Learn much more from your mobile data in a single place.





REAL-TIME ANALYTICS



REAL-TIME ANALYTICS Campaign Analytics







See how your campaigns work out in realtime and make decisions based on these figures. Test, improve and repeat to get the optimal proximity campaign for your business, event or product.

Track progress of each mobile campaign. Gain comprehensive view on reached audience, and see how your users respond to your communications.

Campaign analytics helps you identify what works, and where people drop off so you can increase your conversion rates.











Monitor and analyze how your users interact with your app. Measure your app growth, and in-app usage patterns. Check if you meet your business goals and set your app for SUCCESS.



REAL-TIME ANALYTICS Audience / Technology







Follow technologies your users employ

Understanding the technologies mobile users employ to reach and consume content in your app lets you fine tune current versions, and plan upcoming implementations.



campaigns and query analytics reports.



